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1	UNITED STATES BANKRUPTCY COURT
2	SOUTHERN DISTRICT OF NEW YORK
3	Case No. 20-22476-mg
4	x
5	In the Matter of:
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7	FRONTIER COMMUNICATIONS CORPORATION,
8	
9	Debtor.
10	x
11	United States Bankruptcy Court
12	One Bowling Green
13	New York, NY 10004
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15	April 16, 2024
16	3:00 PM
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20	
21	BEFORE:
22	HON MARTIN GLENN
23	U.S. BANKRUPTCY JUDGE
24	
25	ECRO: F. FERGUSON

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Page 2
     HEARING re Discovery Conference Using Zoom for Government
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      (Doc #2323, 2324, 2326, 2327)
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     Transcribed by: Sonya Ledanski Hyde
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Page 6 1 PROCEEDINGS 2 THE COURT: All right. Good afternoon, everybody. We're on (indiscernible) --3 MR. MAS: Good afternoon, Your Honor. 4 5 THE COURT: -- 20-22476. It's a discovery 6 conference. I have Mr. Twardy's April 11th letter, and 7 let's begin with that. Mr. Twardy, you going to begin? I 8 9 MR. TWARDY: I --10 THE COURT: -- (indiscernible) letters that have 11 been sent as well for (indiscernible). 12 MR. TWARDY: Thank you, Your Honor. Mr. Letten, 13 who is involved on behalf of Frontier, will be handling this 14 part of the argument or hearing today. 15 THE COURT: Okay. Mr. Letten, go ahead. 16 MR. LETTEN: Good afternoon, Your Honor. Matthew 17 Letten from Day Pitney on behalf of Frontier. I'm not going 18 to take the opportunity to repeat the arguments in the 19 letter, but I did think that it made sense to address the 20 points raised in RCC's letter. And to start off by noting 21 that --22 THE COURT: No, let's start with the issues you 23 raise in your letter. That's what this was called about. 24 We are -- we'll talk about the others, but --25 MR. LETTEN: Oh.

THE COURT: -- I want to deal with the issues first that are raised in the April 11th letter.

MR. LETTEN: To clarify, Your Honor, I was referencing RCC's April 15th letter responding to our request for these documents.

THE COURT: Okay.

MR. LETTEN: And I wanted to point out in terms of what is not being raised or argued by RCC, which is that these requests and the search terms that we've proposed, there's no argument that these are overbroad or burdensome. The arguments that RCC have raised are focused on relevance and privilege. Now, in terms of relevance, I don't think we could disagree more because the parties are going to have a dispute at trial regarding the applicability of the safe harbor defense. And part of that dispute is going to be what the safe harbor defense requires and whether Frontier qualifies for it.

And our position is that repeat infringer policies that other ISPs had are relevant to many of the considerations under the safe harbor, including what are appropriate circumstances in which an ISP should terminate a customer, when does a customer constitute a repeat infringer that might need to be terminated in order to qualify for the safe harbor.

And RCC cites a handful of cases in their letter,

Page 8 1 but none of them actually say that other ISP repeat 2 infringer policies are irrelevant to the safe harbor 3 defense. Most of the cases are simply silent as to what other ISPs may have done or not done with respect to their 4 5 own repeat infringer policies. And the exception is 6 actually the Grande case, which supports our argument and is 7 in our favor. Because in the Grande case, the district 8 court actually explicitly looked to Cox's policy and 9 compared it to Grande's lack of a policy in determining that 10 Grande could not invoke the safe harbor. So we think that's 11 actually an example of a case establishing that these types 12 of documents are relevant to our safe harbor defense. 13 Just to address a few other points in their 14 letter, even if they say the documents might be relevant, 15 they suggest that the communications would be hearsay. 16 They're not hearsay. They're admissions by a party 17 opponent. THE COURT: Well, hearsay is not -- wouldn't bear 18 19 on --20 MR. LETTEN: It wouldn't. 21 THE COURT: -- whether or not discovery has to be 22 given. MR. LETTEN: Exactly because the evidence doesn't 23 need to be admissible for it to be discoverable. And 24 25 there's also an argument about, well, we should go out and

get these documents from the ISPs themselves through thirdparty discovery. And what I would say is that we're
certainly considering taking third-party discovery from the
ISPs, but that does not absolve RCC of producing relevant
documents in its own possession, custody, or control. And
indeed, the documents that we might receive from RCC might
inform what ISPs we subpoena and what documents we ask for.
And frankly, whenever you serve a third-party subpoena, the
third party is going to ask you are these documents that you
could obtain the litigation through party discovery and have
those requests been served.

Lastly, just on the point about privilege, the argument is that these search terms and these requests are going to turn up a majority of privileged documents, and that's not an argument that we can test or really probe because RCC hasn't actually run the search terms or reviewed the documents. And also, what I would say is that just because a request might yield some privileged documents does not mean that it's a request that the party can avoid complying with.

And that in our case, Frontier has agreed to run searches and to run search terms that we thought might yield a substantial amount of potentially privileged materials, but we still agree to run them. And we've agreed to, when required, log those documents. So for all of those reasons,

we think that this is a case where to date this is the only discovery dispute that we, Day Pitney, has brought before the Court, and we've done that because we think these documents are important to our ability to present a safe harbor defense. And we'd ask that the Court compel their production.

THE COURT: All right. Mr. Oppenheim, do you want to respond? You're muted.

MR. OPPENHEIM: Apologies about that. That was probably the best part of my argument.

THE COURT: Famous last words of a judge with Zoom hearings.

MR. OPPENHEIM: If I may, I'm going to make four points, Your Honor. The first is that there -- the documents they're seeking are legally irrelevant. The second that the documents they're seeking wouldn't demonstrate an ISP's policies and procedures. Third, that the -- any internal communications about other ISPs are likely privileged. And last but not least, we -- and the reason I'm headlining the four arguments before I start is to get to this fourth point, which I will elucidate more later.

We don't believe any documents here exist that are non-privileged, so I think we're fighting over a lot of nothing, but it's an important legal issue. So let me start

1 with that issue.

THE COURT: Just give me one moment. I'm sorry.

Go ahead.

MR. OPPENHEIM: So what the -- what Frontier is seeking here are communications that the record companies have had relating to what other ISPs' policies and procedures are. And they justify it saying that they're looking for documents which will demonstrate benchmarking or an industry standard. But not a single case that has considered Section 512's safe harbor provisions look to benchmarking for industry standards.

In fact, the Second Circuit opinion on this MP3

Tunes explicitly dives into the legislative history behind

the language in 512 and then turns to the dictionary for

what is the normal meaning of the terms in the statute.

Other decisions, Cox doesn't look at anything else. Hot

File out of Florida doesn't look at anything else. And

while Grande does compare to the Cox decision, it doesn't

compare to any internal Cox documents, doesn't suggest that

discovery from any of the parties about other ISPs or

discovery from other ISPs would be appropriate.

The only thing the Grande case did was say there's no safe harbor here. And of course given that this is far worse than Cox where they found no safe harbor, it's an obvious conclusion. That decision cannot be support for the

proposition that a full-blown discovery effort into what other ISPs' policies and procedures are and that somehow that there's an industry standard, a legal standard here is hollow.

THE COURT: But you know, Mr. Oppenheim, at a prior hearing I believe I asked you and asked the other side whether any -- whether there's any case law that's determined -- you know, how many infringement notices do there have to be before there's reliability. And nobody has told me about any prior decisions that have set a threshold, whether you've argued that three or more, whether it's three, ten, five, whatever it is, I was obviously -- am very interested whether any other courts have determined what would a reasonable policy be. And then of course if you've had a policy, was it enforced?

So whether it turns out at trial that other ISPs' policies are determinative, relevant, we'll see what the standard is, doesn't indicate whether or not they're discoverable. Let me ask you this. What other ISP policies do -- does your client have within its possession?

MR. OPPENHEIM: Well, the only documents that the plaintiffs would have responsive to their requests, privileged or non-privileged, would be documents that they have by virtue of another ongoing litigation against an ISP subject to obviously protective orders, right? Or to the

Page 13 1 extent that they're engaged in some enforcement effort 2 outside of court. So there are, believe it or not, ISPs that sit down and have negotiations and mediate these things 3 outside of court and might have some information in the 4 5 context of those efforts. 6 Otherwise, our clients have not entered into any 7 agreements with ISPs responsive to the document requests as 8 to what would be a responsible or complaint repeater 9 There are no such documents. infringer provision. 10 THE COURT: Let me ask my question again. 11 MR. OPPENHEIM: Yeah. 12 THE COURT: How many other ISP policies do you 13 have in your possession? 14 MR. OPPENHEIM: So I'm -- the reason I'm 15 struggling, Your Honor, is the distinction between the 16 policy and the procedure. 17 THE COURT: Well, let me -- then let me ask it 18 both ways. How many policies or procedures of other ISPs do 19 you have in your possession? 20 MR. OPPENHEIM: Other than cases like -- you know, 21 obviously we have the ongoing cases, Cox, which we've listed 22 for Your Honor in the past to the extent we have 23 (indiscernible). 24 THE COURT: List them for me again. Because I 25 don't have clearly in mind with respect to the question I've

just asked how many other ISPs' policies or procedures do you have in your possession. Possession, custody, or control. You know, I don't care whether they're sitting in a box in your office or not. MR. OPPENHEIM: Yeah. So there's an easy answer and there's a hard answer. So we have cases, right, which we've described for you and I'll describe again, you know, pending against Grande, which is up on appeal, Cox, which is also on appeal, RCN, which is in the district court, Altice, which is down in Texas, and this case. And if I've missed something, one of my colleagues will jump in. I think those are the currently pending cases. We've previously litigated So four plus this case. THE COURT: MR. OPPENHEIM: I believe so. We've previously litigated and resolved as against Charter and BrightHouse. THE COURT: And do you have those in your possession too? MR. OPPENHEIM: I doubt it because I believe they're -- I doubt it, and I think it's -- there was a confidential settlement agreement that provided for certain issues. So I don't believe we have that. THE COURT: Okay. MR. OPPENHEIM: But Your Honor, everything we have

there would be subject to what we obtained in litigation.

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And the reason I hesitated when you asked is because when you asked about the procedures, it's never that there's a single piece of paper or set of papers as to what the procedures are. So for example, in the Cox case, what we discovered is that after taking dozens of depositions, reviewing lots of documents, we were able to determine what the procedures were over -- and how they changed over time, which was very different than what the policy was. So it's difficult to say --

THE COURT: Well, I haven't asked about do you have any depositions that you've taken to develop, you know, here's what's on paper, but here's what it was in practice.

Is it correct that you have in your possession policies or procedures for Cox, Grande, RCM, and Altice?

MR. OPPENHEIM: I couldn't say for certainty that we do. We probably -- we have something, Your Honor. I don't know that it's clean. But if what we really wanted to get at was to -- if -- so I don't think that we need to look at what other ISPs are doing as a legal matter because I -- but I hear Your Honor's not asking about that. But if what we're -- if we were looking to what other ISPs were doing, then the way to do that is to send subpoenas to other ISPs.

THE COURT: Well, you know, let me deal with that right off the bat, okay? The fact that documents may be available from third parties, the same documents that you

have in your possession, doesn't mean that I shouldn't order you to produce them.

MR. OPPENHEIM: Of course.

THE COURT: You know, if -- it may be that you have signed protective orders in each of those other cases that require that before you produce materials that have been marked as confidential or highly confidential, that you give them notice. I don't know whether that's true or not. That wouldn't -- I've had this issue arise in other cases. That wouldn't prevent me from ordering you to produce them, and it wouldn't -- it may be that while other issues were sorted out I might order them produced attorneys'-eyes-only.

I'm not making any decisions about that, but the fact that you received documents subject to a confidentiality order in another case doesn't mean that you won't have to produce them here. I'm not at the point of saying yes produce them, but you know, to use the term in quotes in your April 15th letter about benchmarking, whether benchmarking sets the applicable standard or is evidentiary in support of what the applicable standard ought to be is not an issue for today.

I would come back because I did ask both sides at a prior hearing whether there are any decisions that determine how many repeat infringement notices are required before liability. And I think you told me that there -- you

were not aware of any cases that actually set down such a rule. That's more or less what I recall. You may recall it differently, but -- so it seems to me whether it's on a DMC affirmative defense or whether it's affirmative elements of a claim, I'm going to have to make a -- well, let's put aside the affirmative elements for now, but on the affirmative elements of the claim, I'm going to have to make a determination of what were the procedures that Frontier followed.

Did they abide by the procedures that they had set down in writing? Were those procedures reasonable? Did -you know, if they had a policy, I think somebody mentioned
14 infringement notices in the past. Spread over how much
time I don't know, but let's just hypothetically say ten.
Well, did they enforce the ten? I mean, you suggested that
they set out some guidelines and then didn't follow them.
All of that would be relevant it seems to me to the evidence
at trial.

I'm not making any determination whether the policies of any of these other, you know, Cox, Grande, RCM, or Altice, whether those set forth, what the Court should consider in setting the applicable standard for this case, that's not today's issue. So -- but I think that, you know, Day Pitney makes a credible argument that they're entitled to see that if you -- for example, if you received a policy

Page 18 1 in one of these cases that said five infringement notices 2 over -- and set a time period, and they enforced it, and no liability resulted in that case. It may be probative, okay? 3 I mean, you may have arguments at trial that don't 4 5 pay any attention to that. I understand. I'm not --6 there's a difference between what's discoverable and what if 7 any weight should be given to it at trial. But go ahead 8 with your argument. 9 MR. OPPENHEIM: So I don't -- we may disagree 10 ultimately on what the legal standard is, Your Honor. And I 11 understand that's for a different day. 12 THE COURT: I asked you about what the legal 13 standard is before and you said -- you kind of used three or 14 more. But you've -- okay. That sounds like maybe a 15 perfectly reasonable -- but you didn't say because there are 16 six cases that say that's reasonable. You said -- you kind 17 of used that as a benchmark ruling. MAN 1: Your Honor, if I --18 19 MR. OPPENHEIM: If I believe -- if I may, Your 20 Honor, to separate the issues, there's the safe harbor issue 21 and then there's the --22 THE COURT: Yes. 23 MR. OPPENHEIM: -- knowledge requirement. 24 THE COURT: Right. 25 MR. OPPENHEIM: On the safe harbor issue, right,

it's -- the question is whether or not they have a policy and they've communicated that policy for dealing with repeat infringers, including termination in appropriate circumstances. The Second Circuit analyzed that in the MP3 Tunes case without looking at any -- what anybody else did. But let me not ignore what you've just described and what you're interested in. They have -- critically here, Day Pitney has not asked for what you just described. What they've asked for are communications with online service providers, right, or agreements between the record companies and online service providers. not asked for what you just described, which would be the documents we've obtained in litigation regarding what other ISPs may be doing in terms of policies and procedures. So our focus on this has been in response to their request. Because the communications -- well, first of all, I don't -again, I don't think there are going to be any communications other than with the -- their own lawyers, i.e. --THE COURT: Well, that wouldn't be -communications between you and their lawyers wouldn't be privileged.

MR. OPPENHEIM: Right. Well, our -- the record company's communications with me would be privileged.

THE COURT: Yes, I agree.

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Page 20 1 MR. OPPENHEIM: Okav. 2 THE COURT: Maybe. 3 MR. OPPENHEIM: Right. THE COURT: At least presumptively. Let's put it 4 5 that way. 6 MR. OPPENHEIM: Right. Hopefully they're 7 privileged --8 THE COURT: Yeah. 9 MR. OPPENHEIM: -- but -- so then the question 10 you're raising is are there policies and procedures for 11 other ISPs that have been the subject of litigation that may 12 help inform the Court. And on that, I mean we could produce 13 -- Cox -- excuse me, Charter and BrightHouse, there's a 14 protective order that required the destruction of all 15 documents at the end of the litigation. So those documents 16 don't -- or we don't have them. We'd have to go to --17 THE COURT: You hope so. Put it this way. I can 18 -- it's been a long time since I've been in practice, but I 19 can remember situations where things that maybe should've 20 been destroyed were --21 MR. OPPENHEIM: I will tell you it was a sensitive 22 enough issue that it ended up being something that got a lot 23 of attention. So --24 THE COURT: Okay. 25 MR. OPPENHEIM: -- if it was not done --

THE COURT: Look, let me just stop you for now.

Let's -- for purposes of discussion, let's exclude Charter and BrightHouse. Okay.

MR. OPPENHEIM: So then the question --

THE COURT: But there's still four others --

MR. OPPENHEIM: -- (indiscernible) --

THE COURT: -- that you gave me the names of.

MR. OPPENHEIM: Right. So you know, could we try to identify within those cases certain documents? I mean, the policies are one thing. The procedures are much harder. The policies we could try to do, but they're all subject to a protective order, so I assume we'd have to give some kind of notice that -- in advance as Your Honor explained before we could produce them.

THE COURT: But let me see if we can just separate this out a little bit. If you had to take a bunch of depositions to find out what they really did, what their procedures are, that's one thing. What I'm focused on right now is for Cox, Grande, RCM, and Altice, do you have written documents that purport to be those entities' policies with respect to repeat infringers? Look, it may be -- and I'm not ruling yet. I'm going to give them a chance to argue further, but you know, maybe they want the sun, the moon, and the stars, but what I may order you to do is produce copies of written policies that you have in your possession,

Page 22 1 custody, or control from Cox, Grande, RCM, and Altice. 2 So I mean, it's not -- you know, sometimes 3 discovery disputes aren't necessarily binary. Either give 4 them everything they've asked for or none of what they've 5 This is a two-way street. asked for. There -- you know, 6 you in your letter raised lots of issues we'll get to talk 7 about a little bit --8 MR. OPPENHEIM: Yeah. 9 THE COURT: -- when we're done. So what -- look, 10 I've given this message before. There's --11 MR. OPPENHEIM: We could --12 THE COURT: -- a lot to be -- no, stop. 13 MR. OPPENHEIM: Sorry. 14 THE COURT: There's a lot to be done in this case. 15 I don't want to be fighting about discovery issues four 16 months from now, okay? And you know, if you tell me -- if 17 you suggested that you had to take a whole series of 18 depositions to find out what their procedures really were, 19 that's not responsive to the document requests that they've 20 served, okay, in my view. Go ahead. 21 MR. OPPENHEIM: I believe, Your Honor, that with 22 respect to Cox, we could identify a handful of documents 23 that would be responsive to what you've described. 24 THE COURT: Okay. 25 MR. OPPENHEIM: I -- in Altice -- so I am not

Page 23 1 counsel in Grande, Altice, or RCN, but my clients are 2 parties so I can find out --3 THE COURT: Okay. MR. OPPENHEIM: -- if there are such documents. 4 5 And if there are, subject to giving notice, we can produce 6 So I wanted to answer your question directly. So I 7 think I have, but I do have a question back for Your Honor 8 then if I can ask. 9 THE COURT: Okay. You ask me, and then I have one 10 for you. Go ahead. 11 MR. OPPENHEIM: Does that mean that we could 12 subpoena other ISPs? 13 THE COURT: No. 14 MR. OPPENHEIM: Because I think as you can tell 15 from the way this case has proceeded with Frontier, ISPs are 16 incredibly guarded about what their policies are. And 17 frankly, what they say they are is rarely what they really are. And so if Your Honor is suggesting that it may be the 18 19 case that you -- that looking to other ISPs in an industry 20 standard, I think we might very much enjoy the opportunity 21 of issuing a bunch of subpoenas to gather that information. 22 Because it would be very revealing. 23 THE COURT: I bet your clients would love you to 24 do that. 25 MR. OPPENHEIM: I'm being upfront about it, Your

Honor.

of your other cases, has there been discovery of the policies of other ISPs? In other words, you've had cases against an ISP. You've obviously sought to discover what their policies were. You've taken depositions about their procedures. If there are documents, you've gotten the documents. But in any of those cases, has one party or another sought discovery, public -- you know when I say public discovery, through service of subpoenas, et cetera, or document requests, or policies of other ISPs?

I can't believe that this issue of I'll call it benchmarking for -- without really exploring what it means, but I'd be surprised if that hasn't, in any of the litigated cases, that hasn't come up.

MR. OPPENHEIM: So I don't -- so the music industry has regularly taken the position that it's -- other ISPs are not relevant. I'm not aware, Your Honor, that it has come up. It may -- a two-part answer. It may have come up in the BrightHouse case and the magistrate may have ruled on it, but I -- we certainly didn't produce anything. If so, we would've won on it. I can't -- I'm not dead certain.

But I will say the one thing that has come up, and I'm forthcoming, many years ago, well before the discovery period, a number of ISPs tried to reach an agreement with

Pg 25 of 68 Page 25 1 the movie industry and the music industry. Not including 2 Mr. Culpepper's clients, but the larger studios. And there was a lot of discovery fights over those documents, but none 3 of those speak to what the ISPs' standards were. 4 That was 5 just a -- that was an effort to reach a private agreement, 6 which failed ultimately. 7 MR. LETTEN: Your Honor, if I could jump in here 8 on a few points, I just -- I think that --9 THE COURT: Wait. Stop. 10 MR. LETTEN: Okay. 11 THE COURT: Stop. I want to make sure Mr. 12 Oppenheim has had a chance to say whatever he wants to say. 13 I'll give you a chance to speak again. 14 MR. OPPENHEIM: Yeah. So again, I would come back 15 to I do think that the courts have clearly looked at what 16 other courts have said on the safe harbor, Your Honor. But 17 I'm not aware that they've sought discovery as is 18 contemplated here. So I think I've covered the landscape, 19 but I'm happy to answer other questions. THE COURT: All right. Just give me a minute. 20 21 I've actually -- you've pointed to MP3 Tunes. I've opened 22 the case. I just want to read it on my other screen what 23 you're pointing to. Just give me a moment. What is it in 24 the MP3 decision that you think supports your position?

MR. OPPENHEIM: Actually, it's what isn't in the

MP3 decision, which is any reference to an industry standard, other ISPs, or anything like that. If you look at the analysis of -- the Second Circuit was reversing Judge -- I believe it was Judge Pauley in his decision because Judge Pauley had ruled that there was a safe harbor. And the Second Circuit reversed it and held that Judge Pauley's interpretation of what constituted a repeat infringer was inconsistent with both the legislative intent and the language -- the common language of the statute.

So nothing in there when they're talking about what constitutes a repeat infringer looks to any industry standard. They're looking at what's the common understanding of what these things mean.

THE COURT: All right. Anything else you want to say at this point, Mr. Oppenheim?

 $$\operatorname{MR}.$ OPPENHEIM: Not at this point. Thank you, Your Honor.

THE COURT: Okay. Mr. Letten?

MR. LETTEN: Thank you, Your Honor. I think that the production of policies and procedures from Cox, Grande, RCN, and Altice is a -- certainly a very good start from our perspective, but I wanted to explain why we don't think it's the end, and which is that these four cases that have been cited, these are ISP defendants that RCC decided to sue.

And I'd -- I think that if the only picture of what other

Pg 27 of 68 Page 27 1 ISPs were doing at the court is presented with is the 2 decision, what's available publicly, and the decision in Cox and Grande and what might be produced regarding RCN and 3 Altice is going to present a slanted view about what other 4 5 ISPs are doing. You had a company like Grande, which didn't 6 really have a policy for terminating repeat infringers, and 7 Cox that had a policy and wasn't following it. 8 THE COURT: Let me interrupt you. 9 MR. LETTEN: Yeah. 10 THE COURT: It sounds like you already have the 11 policies of these other ISPs. Do you? 12 MR. LETTEN: No, Your Honor. I'm reading from the Cox and Grande decisions essentially. That's what we have. 13 14 THE COURT: Just to be clear, do you or your client have in your possession, custody, or control any 15 16 repeat infringer policies of any other ISPs? Yes or no. 17 MR. LETTEN: Not to my knowledge. And I'll say that I mean I'm excluding the -- what's publicly available 18 19 now, the trial transcripts from Cox and Grande. And at 20 least Comcast has an online document that's publicly 21 available that it can -- that it calls itself a DMCA policy. 22 But in terms of these sort of internal documents that we're 23 talking about, I'm not aware that my client has any of 24 those.

Okay.

THE COURT:

Page 28 1 MR. LETTEN: And so I think --2 THE COURT: Yeah, look, I --3 MR. LETTEN: -- limiting it to its (indiscernible). 4 5 THE COURT: -- let met just say, I told Mr. 6 Oppenheim I'm -- the issue for me today is not admissibility 7 at trial. And nothing I've said should suggest that whether 8 you get them from RCC or you get them elsewhere that any of 9 it is going to be admissible at trial. But I don't view the 10 issue of whether it's discoverable -- it clearly is not. 11 It's not the issue of admissibility. So... 12 MR. LETTEN: And that's why I think we would ask 13 the Court --14 THE COURT: Let me just say -- make another 15 You know, for example, if you go out and serve 16 subpoenas on every other ISP you can think of asking for 17 their policies and they object, don't count on getting them, okay? We're not going off on a detour and frolic about 18 19 other ISPs. Okay. 20 MR. LETTEN: And I think that's part -- that's a 21 large part why we're here. We're just trying to get the 22 documents that RCC has through a party discovery. And what 23 I really think, I mean, RCC should search for, we proposed very narrow search terms. We haven't heard any argument 24 25 that they were turning tens of thousands or hundreds of

thousands of documents. Besides the documents that they can easily identify from those other litigations, to the extent that the RCC had communications with other ISPs where they sent a demand letter and the ISP said here's our policy, we think we're doing a really good job, and RCC decided not to sue them, I think we would like to see what those other polices are.

THE COURT: Well, I don't think I'm going to give you those, okay? Let me make -- I don't know whether they exist, but you're not going to get them, okay? We're going to try this case and not every other case. And the fact that Mr. Oppenheim and his colleagues or other firms, you know, made demands and settled cases, all well and good. That's not coming in here.

MR. LETTEN: Well, it's not necessarily the fact of the settlement. I think we're just -- we're interested in what --

THE COURT: You're not going to get them.

MR. LETTEN: -- the other policies are.

THE COURT: I'm just telling you right now. I'm not ordering the production of what you're asking for beyond written policy and procedure documents. So if Mr. Oppenheim and his colleagues had to take a dozen depositions pulling teeth to find out what the policies were, that's not what I am considering ordering production of. If there are

documents that set forth policies or procedures of Cox, Grande, RCM, or Altice, I'm considering ordering the production of those. If they're subject to protective orders in other cases, the typical protective order requires notice. That's not going to bind me, frankly. I mean, if they want to come in and object to -- we have some objections from Frontier subscribers, for example, about producing PII, but it got ordered produced, okay? So the -- just the last thing I'll MR. LETTEN: say, and it's not related to the documents necessarily, but to the Court's questions about what cases are out there. And what I would say is that when it comes to internet service providers, there are not a lot of reported cases analyzing when they are liable for secondary -- for contributory copyright infringement or vicarious copyright infringement, and even fewer cases analyzing whether they qualify for the safe harbor. I think the cases --THE COURT: What is --MR. LETTEN: -- that we have are --THE COURT: Let me ask you this. You may -- you no doubt have looked at it, and Mr. Oppenheim can address this as well. Were there jury instructions in Cox with respect to, you know, reasonable policies, repeat infringement policies, et cetera? Were there jury instructions that dealt with it?

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MR. LETTEN: That I don't know offhand. I can tell you that I have read a decent amount of the trial transcript in that case, but not -- I haven't gotten that far. I don't know if Mr. Oppenheim (indiscernible).

THE COURT: Mr. Oppenheim, are there jury instructions that deal with it?

MR. OPPENHEIM: Not on that, Your Honor. The

Court in Cox determined on summary judgment that there was

no safe harbor. I believe the same was true in Grande. I

don't -- I'm not aware of the safe harbor ever going to

either a judge or a jury outside of summary judgment. And

I'll just note as Mr. Letten just described the policies for

Cox and Grande are in the trial's transcripts. So we can

pull them out of there probably without having to deal with

the protective order issue. And if he's got the transcript,

he frankly already has them. But we can certainly identify

where in the transcripts those exist.

For Altice and RCN, Your Honor, those are ongoing cases for which summary judgment I don't believe has been briefed. There -- I believe it would be incredibly contentious. I'm not saying necessarily on our side, but on the other side any kind of -- well, and actually our side too. I can imagine counsel saying we don't want to have to reveal our hand in this case before we have to reveal it in the underlying case.

But if Your Honor orders it, we'll ask and we'll see what we can find. But as I understand it, Mr. Letten's looking for the cases where record companies have said, well, that policy's okay. And apart from the fact that Your Honor isn't going to order it, I'm not aware that there will be any such agreements or communications as far as I know. The burden -- the only burden with running the search terms is it's going to turn up, I suspect, an enormous number of privileged communications regarding litigations with ISPs over their policies and procedures. So it's just going to be a privileged log morass.

THE COURT: May I ask whether you tried to negotiate the search terms so that you don't pull, you know, the volume of what you believe to be -- because my general view, Mr. Letten, is I -- I'm reluctant to impose any search terms that are going to lead to hundreds or thousands of privileged documents and expect that a privilege log is going to be prepared with listing them all, okay?

And Mr. Oppenheim, have you tried to negotiate search terms with Mr. Letten or his colleagues? I mean, as a starting point, it sounds like for Cox and Grande you know that there are policy documents. Maybe you even have them sitting in a drawer in your office. I don't know. And it's not going to involve the burden that you've complained about.

MR. OPPENHEIM: Your Honor, I'm happy to identify specific portions of testimony and documents from both trial records on Cox and Grande. We're happy to do that, Your Honor. And frankly, I'm happy to work with them to run some limited searches so long as we can do kind of exclusions by counsel to avoid logging all of that and work on it. I honestly do not believe we will find a single document because I am intimately familiar with the record company's enforcement efforts in this area, but I'm happy to look if the Court directs us to do so. THE COURT: Okay. What I am directing you to do, and so this -- don't view this as the final ruling on it, is to meet and confer with Mr. Letten or his colleagues and see if you can reach an agreement. You know, I don't know. Mr. Letten, have you reviewed the transcripts that Mr. Oppenheim says is relevant? Their policies are set forth in the transcript. I don't know whether they are or not. I don't know whether you've looked. MR. LETTEN: I can't say that I've --THE COURT: Okay. MR. LETTEN: -- reviewed them in their entirety. And I think they would -- it would be the issue of we -- you know, there could be testimony about the policies, but we're just committing to the underlying (indiscernible). THE COURT: I understand.

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MR. LETTEN: Yeah.

THE COURT: I understand. So have a very prompt meet-and-confer on this issue to the extent -- I want the Cox, Grande, RCM, and Altice, to the extent they exist on paper, policy if they're in your possession, custody, or control, Mr. Oppenheim. So it's you and your clients. If you have them, produce them. If you believe that -- if there's sufficient testimony about it in a transcript that will -- you can talk to Mr. Letten if it's going to avoid having to trigger the protective order provisions of notice, and we're going to do this quickly, okay? I'm not going to let this hold things up.

Again, I'm not at all -- I have my -- I have real reservations of whether any of this is relevant trial evidence, but that's not today's issue. Okay. I want the discovery to go forward on it. Okay. I do want you to go back and discuss search terms and whether it's through the exclusions. I don't want to find out the situation is there are thousands of documents between or among counsel that would have to be logged on a privilege log. This will be a two-way street at some point, okay? All right.

Mr. Letten, are there -- so with respect to -- I'm saying, yes, produce procedures. Policies, if they're set forth in documents, not if it took depositions to drag out, you know, how do they apply guidelines or policies, well, it

Page 35 1 was in writing and it changed over time, that's not what 2 we're talking about. We're talking about if there are 3 documents that set forth policies or procedures for repeat infringers in those four cases, they should be produced. 4 5 we have to have another court hearing about it very soon, we 6 will, but I think you ought to be able to work it out. Were 7 there other issues that you had in your letter? This is the 8 April 11th letter. 9 MR. LETTEN: No, Your Honor. 10 THE COURT: Okay. 11 MR. LETTEN: I think that covers it, and we 12 appreciate the Court's time on this and --THE COURT: All right. 13 14 MR. LETTEN: -- we'll certainly meet and confer. 15 THE COURT: So now we will switch to the subject 16 that Day Pitney didn't want to talk about today, okay? 17 ahead, Mr. Oppenheim. 18 MR. OPPENHEIM: Just --19 THE COURT: Do you have a question about the first 20 subject first? 21 MR. OPPENHEIM: Yes, just one final point. On RCN 22 and Altice, I do suspect we'll have to give notice under the 23 protective order. I'm not understanding the order to say 24 that we can't do that as that protective order might 25 require.

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1	THE COURT: No. Talk to Mr. Letten. If it's
2	you know, show him the protective order. The protective
3	order is not protected.
4	MR. OPPENHEIM: Right.
5	THE COURT: Show him the protective order, what
6	are the procedures in there. If you have to give notice, do
7	it promptly.
8	MR. OPPENHEIM: Yep.
9	THE COURT: And let's move it forward, okay?
10	MR. OPPENHEIM: Absolutely, Your Honor.
11	THE COURT: Okay. So go ahead with your issues,
12	Mr. Oppenheim.
13	MR. OPPENHEIM: With your permission, Your Honor,
14	I'll invite our association Carly Rothman to raise them in
15	the first instance.
16	THE COURT: Sure. Go ahead, Ms. Rothman.
17	MR. LETTEN: And just, Your Honor, also with your
18	permission, I think another one of my colleagues is going to
19	be addressing these points.
20	THE COURT: Absolutely.
21	MR. LETTEN: Thank you.
22	THE COURT: That's fine. Go ahead, Ms. Rothman.
23	MS. ROTHMAN: Thank you, Your Honor. And thank
24	you for letting us be heard on these issues today. As Your
25	Honor's aware, the parties have had a long history to get

through many discovery disputes and document productions.

And Your Honor's ordered -- has issued orders relating to that, and we understand that Your Honor wants to be kept apprised of the pace and status of discovery, which is why we're raising these issues today. We still struggle with Frontier's discovery even after our court hearings and Your Honor's clear directives.

Just for a little bit of background, on February 29th during the court conference, the record companies raised 23 categories of document requests for which no documents had yet been produced. These were categories for which documents could be found without the use of search terms. Your Honor ordered that Frontier produce documents in response to four of those categories within seven days, and Frontier represented to the court that they could produce documents relating to the other 19 requests within 30 days.

But it seems that we still have large gaps in those productions. Specifically we're missing, you know, entire categories of documents for some of those requests. Frontier has told us that they have produced all non-privileged documents that they could locate through a non-search-term review. We find that hard to believe, and hard to believe that some of these documents don't exist or couldn't be located.

And what prompted us to send this letter, Your Honor, is that we had sent Frontier a long email detailing what discovery we thought we were missing asking about what investigation that they have taken. They responded basically saying that, you know, we're covered. You shouldn't be measuring our production by the volume but by the undertaking of our investigation. But that's inconsistent with really what's been produced, so I just want to give a couple of examples.

asked for. Our case won't necessarily turn on the production of an org chart, but it's important for us to see that org chart to understand who the proper custodians are to prepare for depositions, to understand, you know, how the repeat infringer program at Frontier was working. We appreciate Frontier confirming in its, you know, letter just this morning that they have no org charts. And you know, I guess we'll have to take them at their word for that, but it's hard to believe a corporation the size of Frontier has no org chart in some form that would be responsive.

Another example I want to raise is with respect to the privilege issue. Frontier has said that it has withheld just one document on the basis of privilege. They produced a privilege log on March 29th, but that only showed documents that were produced but partially redacted. So

we're not sure exactly what document is being withheld. But putting that aside, they acknowledged today in an email that the individual responsible for overseeing the repeat infringer program used notebooks regularly. So they sent us no responsive non-privileged documents left to produce, yet there's, you know, apparently these notebooks that exist, and they apparently haven't finished their review of that notebook, which is -- we're five months into the case and just, you know, learning about these notebooks. And Frontier apparently is still undertaking a review.

So it's unclear why they haven't produced that or at least, you know, put it on a privilege log. And of course, you know, we don't know the totality of what hasn't been produced, but just these two examples alone, you know, indicate that there are certain documents that haven't been produced. And it seems like our letters to the court have prompted -- it's kind of the only thing that's prompting Frontier to make these productions.

For example, we were asking for documents relating to terminations for non-payment. We've been seeking those documents for several months, and just this morning after we sent our letter last night they produced a document responsive to that request. So we just -- we're trying to move discovery along, but we raise these issues for Your Honor just to keep Your Honor apprised of the pace of how

discovery has been going. And I can give other examples as well for categories that have not been produced.

THE COURT: All right. Let me hear from Frontier.

MR. LETTEN: Yes. Mr. Tropp will address this.

THE COURT: Okay.

MR. TROPP: Good afternoon, Your Honor. Jonathan Tropp. I'm sorry I'm a little bit in the dark here, but hopefully you can see me. And hopefully it's not metaphorical. So let me take up the issues that Ms. Rothman discussed seriatim. First, with respect to the org charts, it's not the case that Frontier doesn't have any organizational charts whatsoever. The issue is that the RC are seeking some very specific kinds of org charts related to particular kinds of functions, and Frontier doesn't maintain its organizational charts that way. We do not have any documents that are responsive to their requests, so that's what we've told them.

With respect to this concept of notebooks, Mr.

Garcia, who is in-house counsel at Frontier and has a variety of functions, many of them legal and privileged, including overseeing this litigation throughout most of its course, has maintained a series of legal pads with his notes. One of the hats that he wears is on the DMCA committee, and RCC are seeking what they think exists are "notebooks" related to his performance of that function.

We are not aware of any notebooks related to his performance of that function. We have a series of legal pads with his handwritten notes related to a variety of functions that he performs and not particularly related to his DMCA role. We are in the process of reviewing those note -- those legal pads. Nonetheless, in order to be doubly and triply sure that there is not responsive information that is not privileged, but that process is ongoing. At the moment, there is nothing to log.

By the way, if we did log anything on those legal pads, presumably it would say Paul Garcia's legal pads. It wouldn't be a very informative log entry.

With respect to the other issues that are raised, this document with respect to terminations, Frontier has been producing documents to the best of its ability as fast as it can. We obtained information for RCC that Frontier does not maintain in the regular course of its business in the form that RCC demanded it. It took some time to extract that information from Frontier's database. We explained this to RCC.

THE COURT: May I ask you this? (Indiscernible).

In what format, electronic or paper, does Frontier have records about terminations? I gather you're extracting data, but what -- explain to me what is the format in which that information is contained.

MR. TROPP: It's a database, Your Honor, that frankly I don't fully understand, but the point is moot because we produced the information that they wanted this They have it now. We told them -morning. How many terminations were there? THE COURT: MR. TROPP: I don't know the answer to that, Your Honor. We provided an entire spreadsheet of terminations by month over a course of years. They have all of that data. We told them last week that it was coming. The assertion that they only get responsiveness from us when they write to you is incorrect. We were in the process of providing that and they got it this morning. And so lastly, with respect to the privilege log, there is only one document. There are multiple copies of it, but only document that we have withheld at this point on the basis of privilege. I should say redacted. We produced the document in redacted form. And as we continue our review of documents and identify additional responsive privileged documents, we will log them to the extent that logging is required. THE COURT: Let me -- Ms. Rothman, let me ask. What information is it that you want from organizational charts? So Mr. Tropp says that they don't have organizational charts broken down by function. What is it

-- what's the information that you want?

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MS. ROTHMAN: We want to understand who was on their DMCA team and what roles they held so that we can understand, you know, how the -- they were functioning and undertaking to review infringement notices and conduct --So in your discussions with Frontier, THE COURT: have they acknowledged that there was a DMCA team? MS. ROTHMAN: Yes. THE COURT: Okay. Why don't you --MS. ROTHMAN: And this is --THE COURT: Why don't you just ask an interrogatory? Ask that question. Identify each person who was a member of the DMCA team and what periods did they serve. You know, one of the things -- it was like -several times -- not faulting you at all, let me make clear. Several prior hearings I said if you're not getting the information, take a 30(b)(6) deposition. And you know, what Mr. Oppenheim has come and said is yeah, we did, and we found out all this stuff that they didn't -- hadn't given us before. So if -- I'm not going to make them create -- if what you're serving is a document order, I'm not going to make them create documents that don't exist unless -frankly, it's often the most expedient way that they can just solve this issue. But you know, if what you're looking

for is if they've acknowledged there was a DMCA team, serve

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Page 44 1 an interrogatory with subparts. You know, identify each 2 person. What was the period of time they served? What was 3 their role in the DMCA team? Okay? And better yet, talk to them and see if you can work out how -- okay, you say you 4 5 don't have an org chart, but we need this information. Work 6 out how and try and get an agreement how they'll make this 7 information available and when. I just... 8 MR. TROPP: Your Honor, if I may, first of all --9 THE COURT: You have to identify your -- each time 10 you speak, you need to identify your name. Okay? 11 MR. TROPP: Thank you, Your Honor. I apologize. 12 Jonathan Tropp. 13 THE COURT: Okay. Go ahead, Mr. Tropp. MR. TROPP: We're happy to respond to an 14 15 interrogatory if it's served. We would be happy to respond 16 to an email, which we've tried to do every time we've 17 received one. And we are going to be producing a series of documents through the ESI process that will identify the 18 19 members of the DMCA team and their role and provide their 20 communications in performing that function. They're going 21 to get all of this stuff. It's coming. 22 When are they going to get it? THE COURT: 23 MR. TROPP: We are producing on a rolling basis, and we've got a large number of documents to get through. 24 25 We hope to make a further production in the near term next

few days, and then more the following week.

THE COURT: You know, because one of the things -you know, they're going to decide which members of the DMCA
team they want to depose and when they want to do it. And I
assume they'll look at the information you give them, and
they'll conclude, well, these three people are we think the
most important, and so those -- we want to take those. And
what I'm -- I've said this before. I want this discovery
process to move forward both ways, okay? So it's a two-way
street here.

And you're all going to run out of time. And if you think you're going to run out the clock on the other side, guess again. And if I find out that you've answered -- you know, responded to a document request that no documents exist, and they take a 30(b)(6) deposition, and it turns out lots of documents exist, you know, things that are available to the Court are things like preclusion orders, and adverse findings, and none of you want to get there either way, okay?

And so look, there's a lot of discovery you all need to do within the timeframe that the Court established.

And figure out the most expeditious way to do it. So Ms.

Rothman, if they tell you we don't have org charts, well, tell us how you're going to give us the information, okay?

You know, frankly, I always found that the most useful thing

Page 46 1 is if counsel were professional was informal ways of getting 2 the discovery you want and not have to go through all these 3 hoops and have repeated conferences about it. Just get it done. You know, I'm not -- I'm really not being critical on 4 5 this point. I just -- you want the information. What do 6 you want to do with the information? You want to identify 7 who you want to depose. 8 Yes, you wanted to understand what the policies 9 are and all that if they had any policies. Were they 10 written? Did they abide by them? What's the evidence that 11 shows, yeah, they had this written policy and in three cases 12 out of 100 they enforced it? And the other 97 they didn't. 13 Okay. That's what you all are going to want to get to. 14 are there other issues you want to raise, Ms. Rothman? 15 MS. ROTHMAN: Nothing further. Thank you, Your 16 Honor. 17 THE COURT: Okay. MR. TWARDY: Your Honor, Stanley Twardy for 18 19 Frontier. Nothing further from Frontier, Your Honor. 20 THE COURT: Okay. Mr. Oppenheim? 21 MR. OPPENHEIM: Nothing further, though I did have 22 a procedure process or --23 THE COURT: Sure. 24 MR. OPPENHEIM: -- administrative question for 25 Your Honor.

Page 47 1 THE COURT: Go ahead. 2 MR. OPPENHEIM: I believe you noticed a hearing for the day after fact discovery is supposed to close. It 3 did not say Zoom on it. Does that mean you would like us in 4 5 person, Your Honor? 6 THE COURT: Yeah, if I didn't say Zoom, I want you 7 here. 8 MR. OPPENHEIM: Very well, Your Honor. Zoom works well for things like this, 9 THE COURT: 10 but at some point -- my preference in big cases, this is a 11 big case, is to have in-court hearings. Mr. Culpepper, is 12 there anything you want to say for today? 13 MS. CULPEPPER: I don't have anything to add, Your 14 I guess we should point out that the same issue 15 regarding Frontier's request for production 33 and 36 has 16 been holding up on our end as well. Your Honor asked Mr. 17 Oppenheimer about what cases he was involved in. I'm involved in two cases, one in Colorado against ISP 18 19 (Indiscernible), and the second in New Jersey against ISP 20 Both of those documents regarding their policies are 21 protected to -- are subject to a protective order with 22 attorneys'-eyes-only protections. I just wanted to raise 23 that issue. 24 Oh, I guess another issue along that line is in --25 actually in the (Indiscernible) and West case, the defendant

wanted to depose plaintiffs on this topic for their knowledge of other ISPs' policies, and that request was quashed.

something in my court. I'm certainly open -- and you want to discuss in the first instance is attorneys'-eyes-only production. And to the extent you want to be able to show it to a consultant or something like that, we'll -- you can deal with that specifically in it. But yes, I do think for competitive reasons otherwise these documents are sensitive documents. And so I'm certainly open to attorneys' eyes only. I don't know whether -- I guess it -- we have an existing stipulation that it does have provisions for highly confidential documents.

MS. CULPEPPER: Yes, it does, Your Honor.

THE COURT: You have the vehicle to do it here. I don't think you're misusing a highly confidential document if you are designating documents and dealing with protective orders in other cases. You indicate that they'll be designated as highly confidential and attorneys' eyes only. So anything else, Mr. Culpepper?

MS. CULPEPPER: Nothing further from movie company clients, Your Honor.

THE COURT: All right. Anybody else for today?

All right. Let's keep this moving forward. Thank you.

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1	MR. LETTEN: Thank you, Your Honor.
2	THE COURT: We're adjourned.
3	MR. OPPENHEIM: Thank you.
4	MR. TWARDY: Thank you, Your Honor.
5	MR. TROPP: Thank you.
6	(Whereupon these proceedings were concluded at
7	4:07 PM)
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Page 50 1 CERTIFICATION 2 3 I, Sonya Ledanski Hyde, certified that the foregoing 4 transcript is a true and accurate record of the proceedings. 5 6 Sonya M. dedarski Hyd 7 8 Sonya Ledanski Hyde 9 10 11 12 13 14 15 16 17 18 19 20 Veritext Legal Solutions 21 330 Old Country Road 22 Suite 300 23 Mineola, NY 11501 24 25 Date: April 18, 2024

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